

IEC TELECOM AND PLANSON INTERNATIONAL JOIN FORCES TO DISTRIBUTE SATELLITE SOLUTIONS IN NORTH AMERICA

Planson International, a leading IT and services supplier, concludes a strategic distribution partnership with IEC Telecom

February 16th, 2015 – Paris, France – In order to serve the humanitarian and Oil & Gas American sectors, IEC Telecom and Planson International have signed a distribution agreement.

Both companies have extensive experience providing these clients with end-to-end solutions to support their operations in the field. With this agreement, Planson International has enriched its portfolio and now offers mobile, fixed and portable satellite-based telecommunications solutions to its customers.

“We are dedicated to serving global aid organizations. Satellite telecommunications are essential for them to maintain reliable communications even in the most remote areas. This partnership with IEC Telecom really brings us a new expertise to better serve and support our customers worldwide,” said Connie Justice, Planson International CEO.

“This partnership is a new way to distribute our products and solutions to American humanitarian and O&G organizations. All our portfolio will be distributed by Planson International in the North American market and reach our common customers,” said Erwan Emilian, IEC Telecom CEO.

A key element of this strategic partnership is to improve global project management and provide our global customers with enhanced and extended competencies.

IEC Telecom and Planson International both support the United Nations Global Compact and are devoted to supporting humanitarian organizations on a daily basis, delivering operations teams with the most efficient telecommunications solutions.

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ABOUT IEC TELECOM

IEC Telecom Group integrates and delivers highly reliable mobile and fixed satellite communications solutions to businesses, public institutions and individuals all over the world.

For 20 years now, IEC Telecom Group offers high-quality satellite-based technology and provides clients with efficient end-to-end voice and data services when it matters the most.

Our large portfolio includes mobile, portable and fixed solutions and our multi-networks approach enable us to cover users wherever they need. We are able to deploy tailored managed network communications services and offer a comprehensive suite of system integration, products, network services and value-added services.

We believe this integrated approach of in-house design and engineering expertise provides us with a unique advantage.

This communication lifecycle & value proposition is taken to selective vertical markets including humanitarian, governmental, media, energy, enterprise and maritime. IEC Telecom Group solutions are deployed in Europe, Africa, Middle East and Asia.

[Learn more on iec-telecom.com](http://iec-telecom.com)

ABOUT PLANSON INTERNATIONAL

Planson International is a woman-owned Information and Communication Technology supplier to international organizations and global companies.

For over 25 years, we have represented premier ICT manufacturers and partnered with stellar local service providers to provide onsite installation, support and training solutions in even the toughest regions.

Our USA headquarters and Denmark subsidiary ensure a diversified supply chain and serve as stocking locations for emergency response.

[Learn more on plansonintl.com](http://plansonintl.com)

For further information please contact

Solenn Charron
Marketing Manager, IEC Telecom
solenn.charron@iec-telecom.com

Ondrej Sirka
Lead Account Manager, Planson International
ondrej@plansonintl.com